WHARTON BUSINESS SCHOOL CLUB OF NEW YORK, INC.

Audited Financial Statements

June 30, 2013



IRA L. SCHALL, CPA DAVID C. ASHENFARB, CPA MICHAEL L. SCHALL, CPA

INDEPENDENT AUDITORS' REPORT

To the Board of Directors of Wharton Business School Club of New York, Inc.

Report on the Financial Statements

We have audited the accompanying financial statements of Wharton Business School Club of New York, Inc. (the "Organization"), which comprise the statement of financial position as of June 30, 2013, and the related statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the organization's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the organization's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Wharton Business School Club of New York, Inc. as of June 30, 2013, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Report on Summarized Comparative Information

We have previously audited the Organization's 2012 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated March 31, 2013. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2012 is consistent, in all material respects, with the audited financial statements from which it has been derived.

Schall + ashenfarb

Schall & Ashenfarb Certified Public Accountants, LLC

May 1, 2014

WHARTON BUSINESS SCHOOL CLUB OF NEW YORK, INC. STATEMENT OF FINANCIAL POSITION AT JUNE 30, 2013

(With comparative totals for June 30, 2012)

. .	6/30/13	6/30/12			
Assets					
Cash and cash equivalents (Notes 2e and 2g)	\$926,418	\$894,164			
Prepaid special event expenses	29,154	33,928			
Accounts receivable Other assets	8,327 421	3,365 1,566			
	121	1,500			
Total assets	\$964,320	\$933,023			
Liabilities and Net Assets					
Liabilities:					
Accounts payable	\$38,750	\$14,751			
Deferred membership dues (Note 2f)	28,700	40,445			
Total liabilities	67,450	55,196			
Net assets: (Note 2b)					
Unrestricted	890,870	857,827			
Temporarily restricted (Note 3)	6,000	20,000			
Total net assets	896,870	877,827			

Total liabilities and net assets

The attached notes and auditors' report are an integral part of these financial statements.

\$964,320

\$933,023

WHARTON BUSINESS SCHOOL CLUB OF NEW YORK, INC. STATEMENT OF ACTIVITIES FOR THE YEAR ENDED JUNE 30, 2013

(With comparative totals for the year ended June 30, 2012)

	Unrestricted	Temporarily Restricted	Total 6/30/13	Total 6/30/12
Public support and revenue:			· · ·	, ,
Program and lecture income	\$38,507		\$38,507	\$41,394
Membership income	70,334		70,334	68,104
Contributions	2,142		2,142	106,025
Benefit income (net of direct benefit to donors of \$62,623 and \$48,309				
respectively) (Note 4)	171,877	\$6,000	177,877	161,292
Interest income	1,521		1,521	2,189
Other income	13,100		13,100	17,638
Net assets released from restrictions	20,000	(20,000)	0	0
Total public support and revenue	317,481	(14,000)	303,481	396,642
European				
Expenses: Program services	120,946		120,946	67,758
Supporting services:	120,940		120,940	07,730
Management and general	56,957		56,957	33,943
Fundraising - annual dinner event	106,535		106,535	103,579
5		0		
Total supporting services	163,492		163,492	137,522
Total expenses	284,438	0	284,438	205,280
Change in net assets	33,043	(14,000)	19,043	191,362
Net assets - beginning of year	857,827	20,000	877,827	686,465
Net assets - end of year	\$890,870	\$6,000	\$896,870	\$877,827

The attached notes and auditors' report are an integral part of these financial statements.

WHARTON BUSINESS SCHOOL CLUB OF NEW YORK, INC. STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED JUNE 30, 2013

(With comparative totals for the year ended June 30, 2012)

		Supporting Services				
		Management	Fundraising -		Total	Total
	Program	and	Annual		Expenses	Expenses
	Services	General	Dinner Event	Total	6/30/13	6/30/12
Accounting		\$9,762		\$9,762	\$9,762	\$9,000
Credit card processing charges	\$3,149		\$3,148	3,148	6,297	8,273
General & administrative expenses		30,305		30,305	30,305	22,187
Program & lecture expenses	19,767			0	19,767	16,098
Liability insurance		4,735		4,735	4,735	4,431
Rent		10,226		10,226	10,226	13,470
Office, postage and printing	1,741	1,808		1,808	3,549	3,610
Telephone		121		121	121	306
Website and newsletter	96,289			0	96,289	28,671
Awards and grants				0	0	900
Annual dinner event - other						
direct expenses			103,387	103,387	103,387	98,334
Total	\$120,946	\$56,957	\$106,535	\$163,492	\$284,438	\$205,280

The attached notes and auditors' report are an integral part of these financial statements.

WHARTON BUSINESS SCHOOL CLUB OF NEW YORK, INC. STATEMENT OF CASH FLOWS FOR THE YEAR ENDED JUNE 30, 2013

(With comparative totals for the year ended June 30, 2012)

	6/30/13	6/30/12
Cash flows from operating activities:		
Change in net assets	\$19,043	\$191,362
Adjustments to reconcile change in net assets to net		
cash provided by operating activities:		
(Increase)/decrease in assets:		
Prepaid special event expenses	4,774	1,870
Accounts receivable	(4,962)	(1,720)
Other assets	1,145	(44)
Increase/(decrease) in liabilities:		
Accounts payable	23,999	(2,134)
Deferred membership dues	(11,745)	(4,256)
Total adjustments	13,211	(6,284)
Net cash provided by operating activities/net		
increase in cash and cash equivalents	32,254	185,078
Cash and cash equivalents - beginning	894,164	709,086
Cash and cash equivalents - ending	\$926,418	\$894,164

Supplemental Information: Interest and taxes paid - \$0

> The attached notes and auditors' report are an integral part of these financial statements.

WHARTON BUSINESS SCHOOL CLUB OF NEW YORK, INC. NOTES TO FINANCIAL STATEMENTS JUNE 30, 2013

Note 1 - Organization

Wharton Business School Club of New York, Inc. (the "Organization"), located in New York City, is operated as a not-for-profit entity and is exempt from federal income taxes under section 501(c)(3) of the Internal Revenue Code. The Organization has not been designated as a private foundation.

The Organization's mission is to provide excellent business, career, academic, and social opportunities and services to all members of the Wharton Business School Club of New York in the NY metropolitan area; to promote the Wharton School throughout the NY metropolitan area; to encourage and support the Wharton School; to nurture the relationship between NY metropolitan area alumni and the Wharton School; and to set the standard by which other Wharton Clubs shall be judged.

Note 2 - Significant Accounting Policies

a. <u>Basis of Accounting</u>

The accompanying financial statements have been prepared using the accrual basis of accounting which is the process of recognizing revenue and expenses when earned or incurred rather than when received or paid. All significant receivables, payables and other liabilities have been reflected.

b. <u>Basis of Presentation</u>

The Organization reports information regarding its financial position and activities according to three classes of net assets: unrestricted, temporarily restricted, and permanently restricted.

- Unrestricted net assets represents all activity without donor imposed restrictions as well as activity with donor imposed restrictions that expire within the same period.
- Temporarily restricted net assets accounts for activity based on specific donor restrictions that are expected to be satisfied by passage of time or performance of activities.
- Permanently restricted net assets represents donor restricted contributions, which must remain intact permanently according to that donor's specific request. The Organization did not have any permanently restricted contributions or net assets during the year ended June 30, 2013.
- c. <u>Contributions</u>

A contribution is defined as an unconditional transfer of assets or a settlement of liabilities in a voluntary, nonreciprocal transfer. Contributions received with restrictions that expire in the same period are reported as unrestricted. All other donor-restricted support is reported as an increase in temporarily restricted net assets. When a restriction expires (that is, when a stipulated time restriction ends or

purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restriction.

d. <u>Contributions Receivable</u>

The Organization records unconditional promises to give as revenue in the period received at the present value of the expected cash inflow. Conditional promises to give are recognized when the conditions on which they depend are substantially met. The Organization establishes a reserve for bad debts based on historical experience. Pledges are written-off against the reserve at the point in time where management deems that all reasonable collection efforts have been exhausted.

e. <u>Cash and Cash Equivalents</u>

The Organization considers all liquid investments with an initial maturity of twelve months or less to be cash and cash equivalents.

f. <u>Deferred Membership Dues</u>

Membership dues collected that relate to future periods are deferred and recognized as income in the period earned.

g. <u>Concentration of Credit Risk</u>

Financial instruments that potentially subject the Organization to concentration of credit risk consist principally of temporary cash investments. The organization places its temporary cash with a financial institution that management deems to be creditworthy. Accounts are insured by FDIC. At year-end, the Organization had uninsured balances in the amount of \$253,860. The Organization has not experienced any losses due to the failure of these institutions.

h. Expense Allocation/Management Estimates

The preparation of financial statements in accordance with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, results could differ from those estimates.

The costs of providing various programs and other activities have been summarized on a functional basis in the statement of activities and in the statement of functional expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited. Management and general expenses include those expenses that are not directly identifiable with any other specific function but provide for the overall support and direction of the Organization.

i. <u>Comparative Financial Information</u>

The financial statements include certain prior year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America. Accordingly, such information should be read in conjunction with the Organization's financial statements for the year ended June 30, 2012, from which the summarized information was derived.

j. <u>Subsequent Events</u>

Management has evaluated for potential recognition and disclosure events subsequent to the date of the statement of financial position through May 1, 2014, the date the financial statements were available to be issued. No events have occurred subsequent to the statement of financial position date through our evaluation date that would require adjustment to or disclosure in the financial statements.

Note 3 - Temporarily Restricted Net Assets

As of June 30, 2013, temporarily restricted net assets of \$6,000 consist of benefit income received for the next fiscal year's annual dinner event.

As mentioned in Note 2c, contributions received with donor restrictions are recorded as temporarily restricted until the restrictions are satisfied.

The following schedule summarizes this activity:

	Balance <u>6/30/12</u>	<u>Contributions</u>	Released from <u>Restrictions</u>	Balance <u>6/30/13</u>
Annual dinner event support Other restricted activities Total	\$15,000 <u>5,000</u> <u>\$20,000</u>	\$6,000 <u>\$6,000</u>	(\$15,000) <u>(5,000)</u> <u>(\$20,000)</u>	\$6,000 0 <u>\$6,000</u>

Note 4 - Benefit Income

During the fiscal year ended June 30, 2013, the Organization held a fundraising event. Direct expenses of the event that benefited donors have been netted with benefit income in the public support section, and other direct costs have been shown as annual dinner event expenses. The financial summary of the event is as follows:

	<u>6/30/13</u>	<u>6/30/12</u>
Income (inclusive of \$15,000 and \$33,200,		
respectively released from restrictions)	\$249,500	\$227,801
Less: costs of direct benefits to donors	<u>(62,623)</u>	<u>(48,309)</u>
	186,877	179,492
Less: other costs	<u>(106,535)</u>	<u>(103,579)</u>
Net benefit income	<u>\$80,342</u>	<u>\$75,913</u>