



Malayan Banking Berhad

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Emerging Financial Services Leader

Transformation Journey

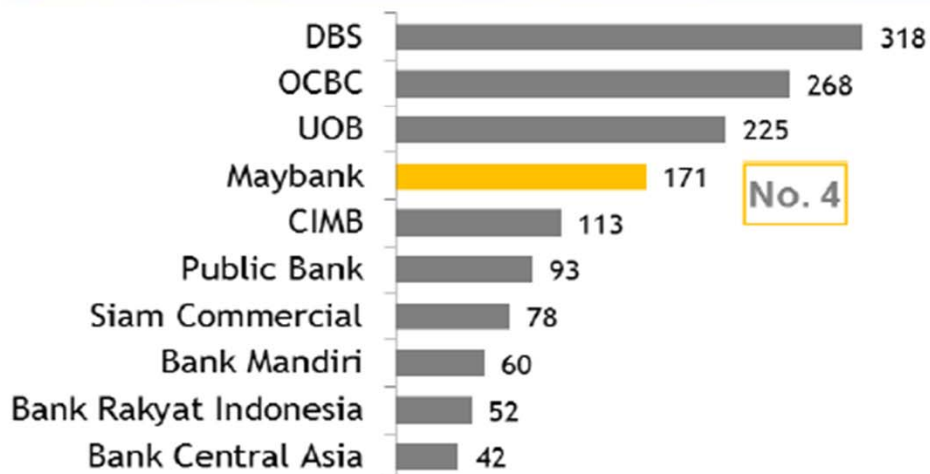
Expansion in ASEAN and Beyond

We are the largest Financial Services Group in Malaysia

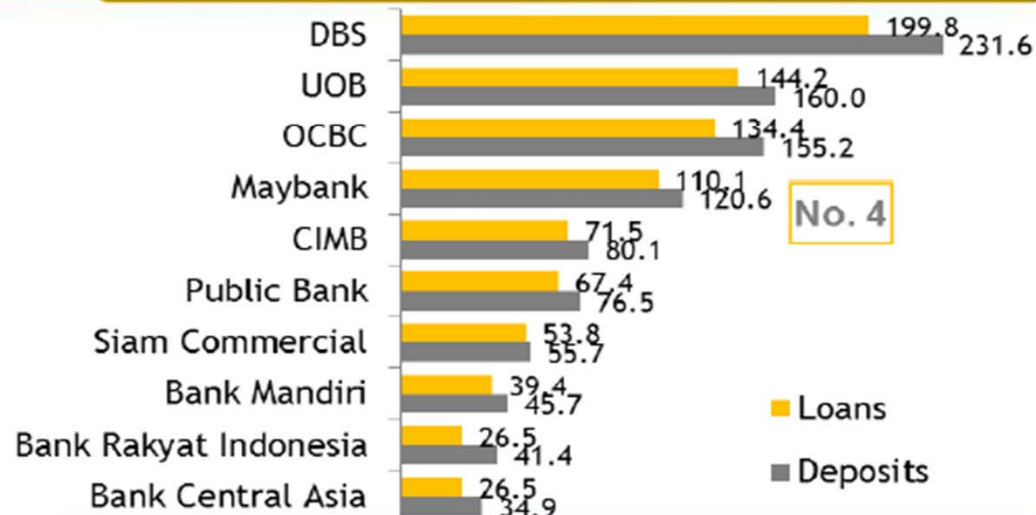
Leadership Position	<ul style="list-style-type: none"> ■ No. 1 bank in Malaysia: Conventional and Islamic ■ One of the Top 5 banks in ASEAN ■ No. 113 in The Banker's Top 1000 World Banks ■ Most Valuable Company on Bursa Malaysia 	Emerging Regional Leader	<ul style="list-style-type: none"> ■ Presence in 10 ASEAN countries (including Maybank Kim Eng) ■ 5 International Financial Centres ■ Over 2,200 branches and offices in 20 countries, serving more than 22 million customers
Largest banking network in Malaysia	<ul style="list-style-type: none"> ■ 399 branches, 2,910 ATMs with more than 12 million customers ■ No.1 Internet banking with 51% market share ³ 	Leading domestic market position	<ul style="list-style-type: none"> ■ Diversified across all financial products and services ■ No. 1 in overall market share for Loans, Deposits, Cards, Unit Trust Loans
Strong Financial Position	<ul style="list-style-type: none"> ■ Total Assets¹ : USD 170 billion ■ Total Equity¹ : USD 12.6 billion ■ PATAMI ² : USD 1.96 billion ■ Market Cap.¹ : USD 28.3 billion 	Strong shareholder s and credit ratings	<ul style="list-style-type: none"> ■ 49% owned by PNB and its funds, and 14% by EPF ■ Foreign shareholding 25.9% ■ Strong credit ratings, on par with sovereign ■ S&P : A- ■ Moody's: A3 ■ Fitch : A-

Regionally, we are one of the Top 5 Banks in ASEAN

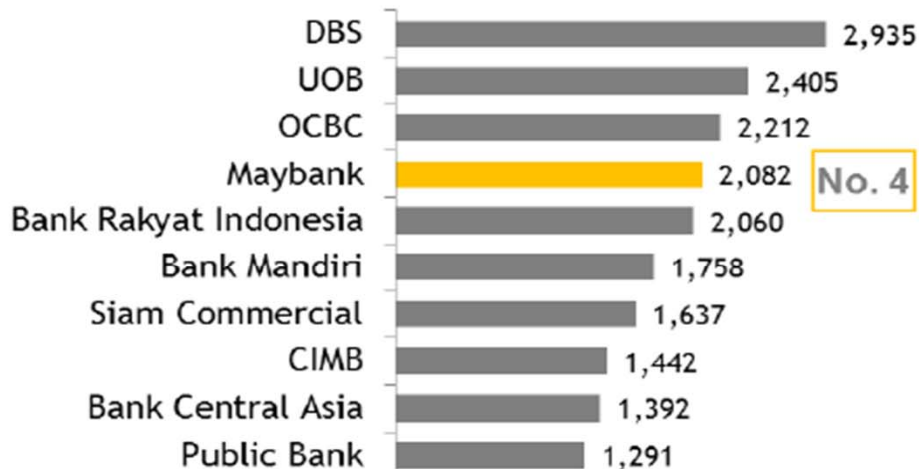
Total Assets (USD bil): 31 Dec 2013



Loans and Deposits (USD bil): 31 Dec 2013



PATAMI (USD mil): 4 Quarters to 31 Dec 2013



Market Cap (USD bil) as at 19 Mar 2014

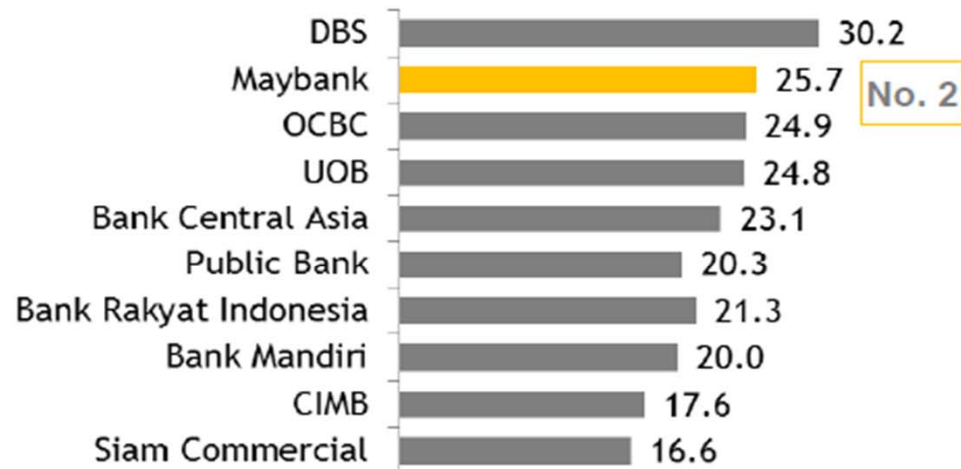


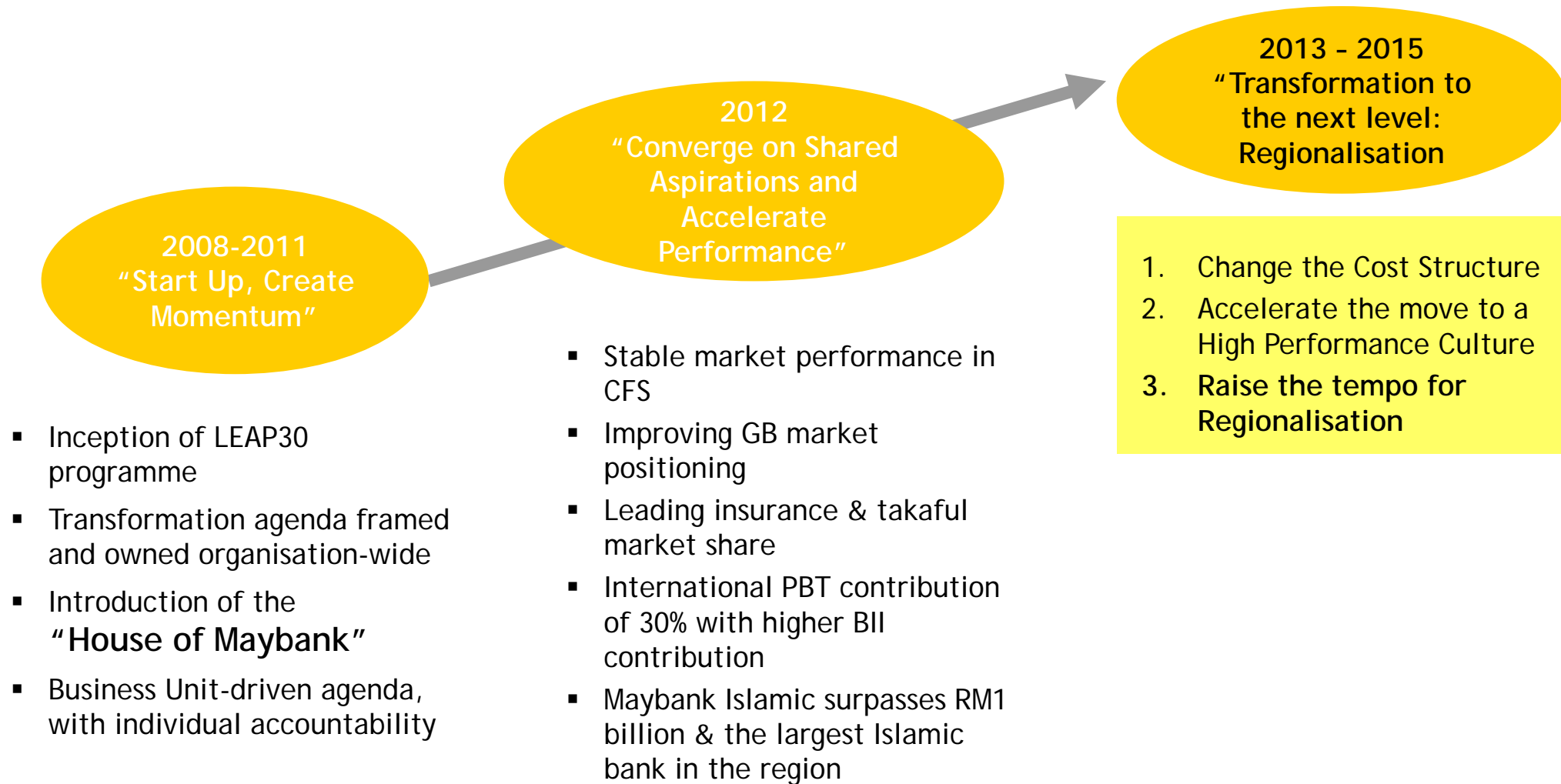
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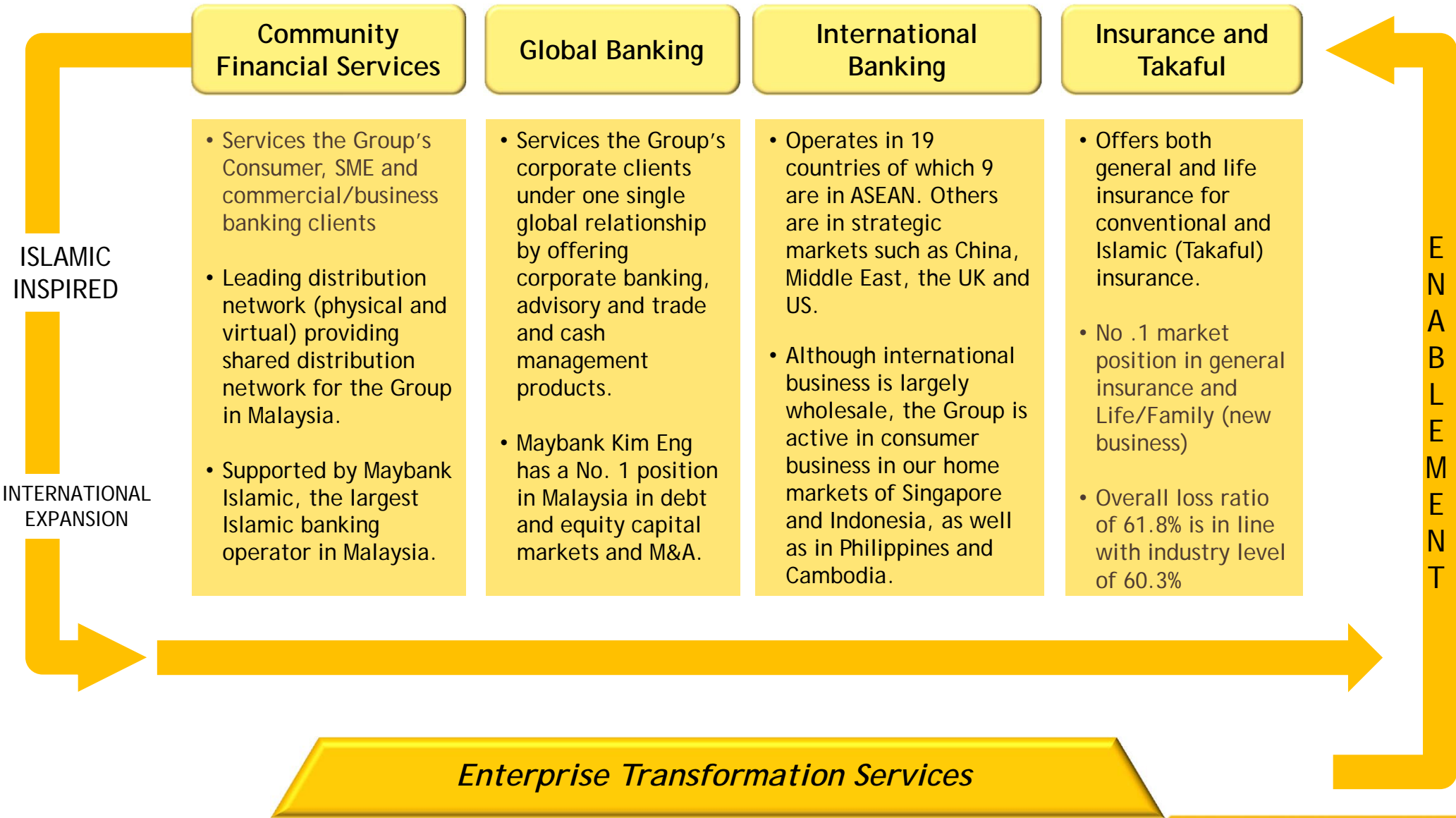
Transformation Journey

Expansion in ASEAN and Beyond

Maybank's transformation journey continues...



Maybank is Malaysia's largest financial services group and a leading provider of consumer, SME and wholesale banking services, as well as insurance and takaful products.



Investor Presentation

Emerging Financial Services Leader

Transformation Journey

Expansion in ASEAN and Beyond

Our Vision

By 2015

Our Vision

To be a Regional Financial Services Leader

Our Mission

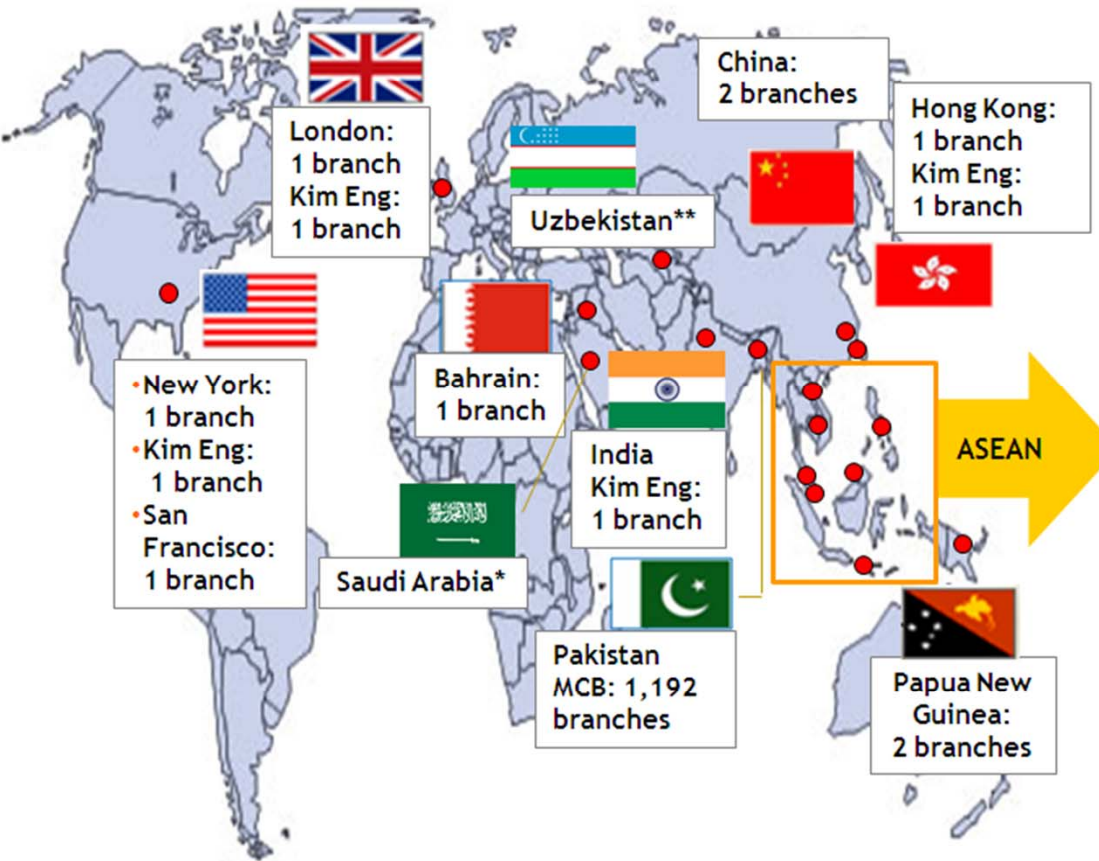
Humanising Financial Services Across Asia

Strategic Objectives

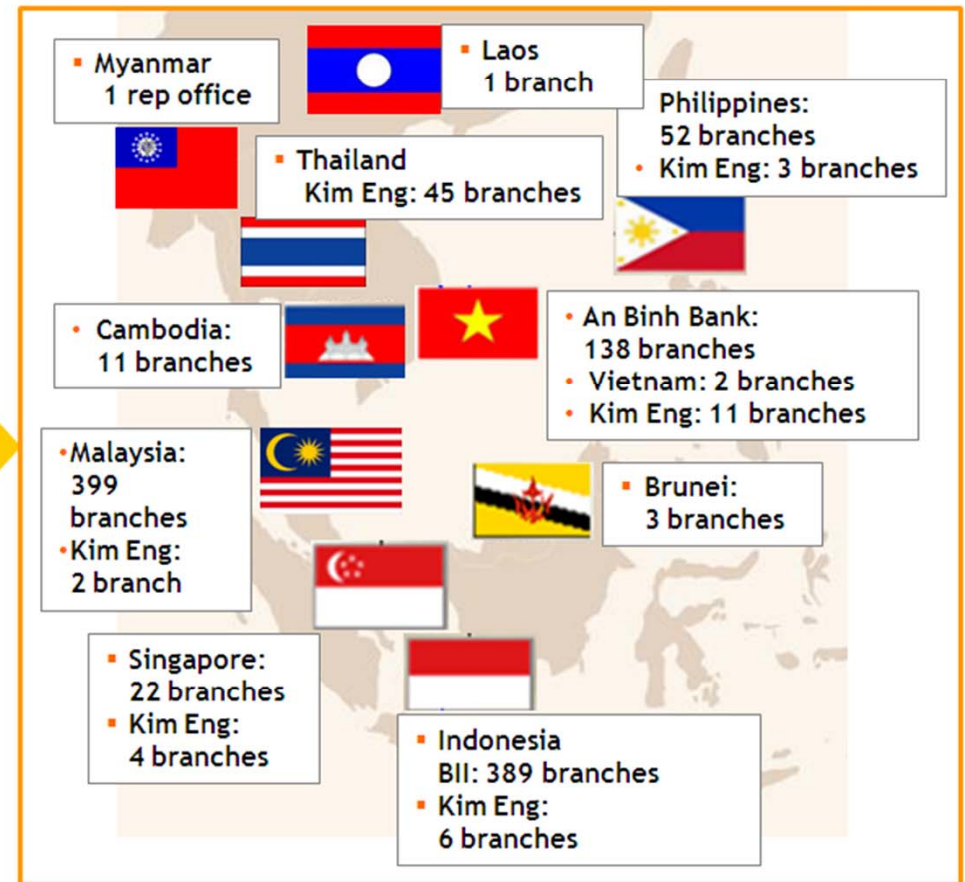
1. Undisputed No. 1 Retail Financial Services provider in Malaysia by 2015
2. Leading ASEAN wholesale bank eventually expanding to Middle East, China & India
3. Undisputed Insurance & Takaful Leader in Malaysia & Emerging Regional Player
4. Truly regional organisation, with ~40% of pre-tax profit derived from international operations by 2015
5. Global leader in Islamic Finance

We have presence in all 10 ASEAN countries

Worldwide Presence



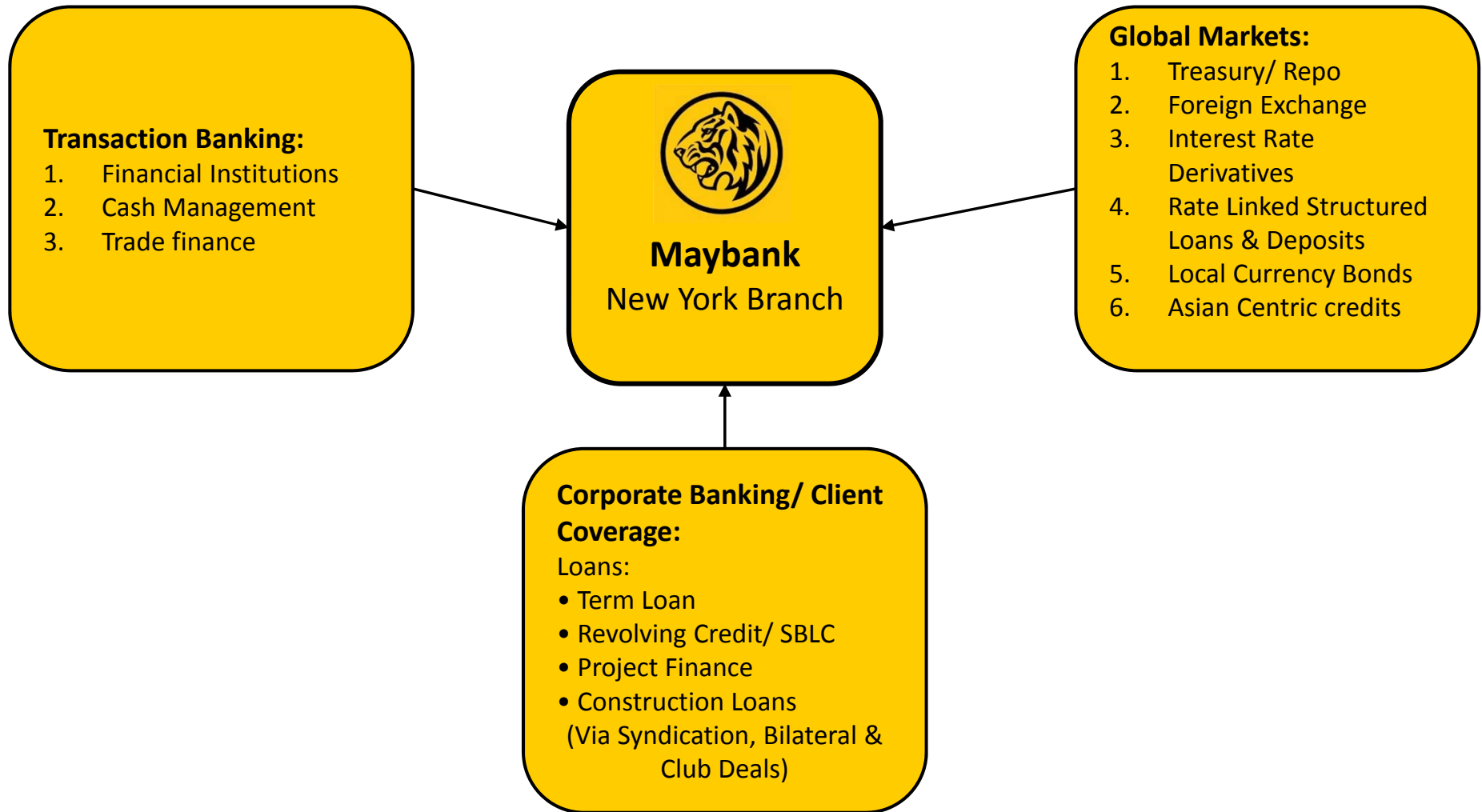
ASEAN presence in all 10 countries



* 1 office via Anfaal Capital

** 1 office via 35% owned Uzbek Leasing International

Maybank, New York Branch: Key Products & Departments





Humanising Financial Services Across Asia

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